

### Thursday, July 14, 2022

## Please update your Zoom first and last name. We will begin shortly!



# Welcome!

- Campaign Basics
- United to Thrive
- Available Resources
- Campaign Ideas







# How to Run a Campaign

## Geena Staiert - Corporate Engagement Manager



# **Campaign Support**

- United Way Staff
- Loaned Executives
- Employee Campaign Coordinator (ECC)
- Campaign Committee



# Prepare, Plan, Conduct, Conclude

## Prepare

- Learn about United Way's work
- Recruit your committee
- Discuss goals
- Consider your pledging platform

## • Plan

- Develop an engaging theme
- Review resources
- Create a communications schedule
- Request UW speakers, banners and posters

## Conduct

- Host a kickoff
- Participate in interactive educational events
- Use a multimedia approach
- Have fun!

## Conclude

- Make a final push for commitments
- Host a thank you event
- Evaluate what worked
- Develop a year-round strategy







# **Campaign Resources**

## Joy Talmon - Corporate Engagement Manager



# **Campaign Resources**

- Campaign Toolkit: <u>unitedwaydm.org/campaign-toolkit</u>
  - Sample agendas, event ideas, communications, etc.
- eWay
  - 3-week advance notice to set up
- Pledge Forms, Brochures, Posters, Banners
- United Way Staff and Loaned Executives
  - Companies who utilized UW Staff with at least one speaking opportunity averaged 46% participation compared to 27% overall.







# United to Thrive

Mary Sellers, President United Way of Central Iowa



# MAKE LASTING COMMUNITY IMPACT WITH UNITED WAY

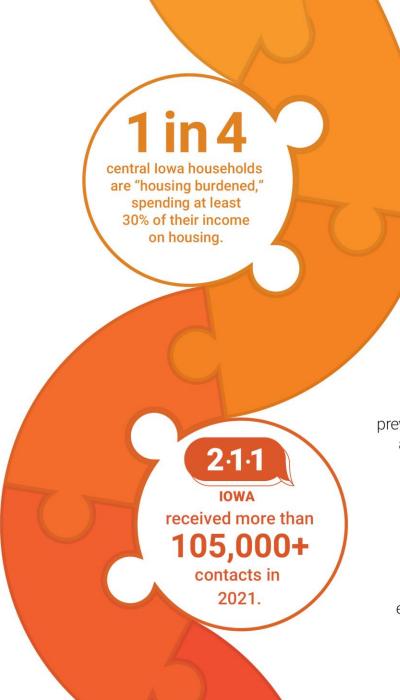
United Way brings together all sectors of our community to identify key challenges, agree upon effective strategies, and work together, in a UNITED WAY, to effectively make progress.

Together, we look at the big picture and are able to identify gaps and leverage points that no individual entity can see or address on their own.









# **ESSENTIAL NEEDS**

Central lowans need not only to meet their most basic needs of food and shelter, but access to quality, nutritious food, and a safe place to call home.

### HOUSING

1 in 4 central lowans are "housing burdened," spending more than 30% of their income on housing, impacting their ability to afford healthy food, quality childcare, and the opportunity to build wealth. For Black central lowans, this number increases to 1 in 2 households.

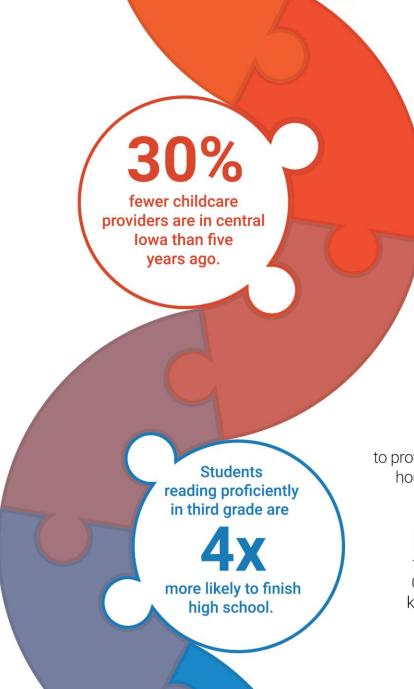
### **UNITED WAY FUNDS PROGRAMS**

preventing homelessness, providing legal assistance to avoid foreclosures and evictions, and offering supports needed to attain affordable, stable housing.

### **UNITED WAY SUCCESSFULLY ADVOCATED**

for passage of a bill exempting hunger-fighting organizations from state sales taxes. Now Iowa's food banks and pantries can purchase up to an additional one million pounds of food to serve Iowans experiencing hunger.





# EARLY CHILDHOOD SUCCESS

Our youngest central lowans need not only access to childcare, but access to safe, reliable, and affordable childcare to be healthy and ready to learn.

### **CHILDCARE**

Iowa leads the nation in number of families with parents or guardians working outside the home, yet Iowa has 30% fewer childcare providers than it did five years ago. Childcare is typically the #1 expense of a central Iowa family's budget, costing more than a mortgage or college tuition.

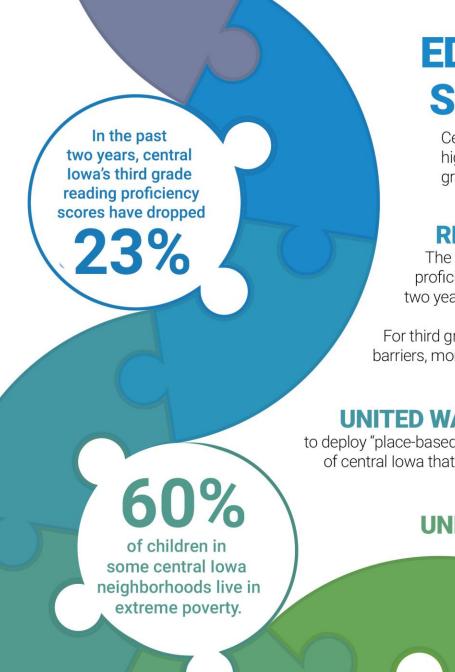
### **UNITED WAY FUNDS PROGRAMS**

to provide high-quality, affordable childcare to families living in low-income households.

### UNITED WAY SUCCESSFULLY ADVOCATED

for policy changes to allow more families to remain on the state's Child Care Assistance program, reducing the cost of quality care and keeping parents in the workforce.





# EDUCATION SUCCESS

Central lowa students need not only to graduate from high school but should also have the opportunity to graduate with a plan for a successful future.

### READING

The percentage of central lowa's third graders who are reading proficiently is at 53%, a 15-year low and a 23% drop in the past two years.

For third graders whose households face more significant systemic barriers, more than 80% are not reading at grade level.

### **UNITED WAY COLLABORATES**

to deploy "place-based" strategies that target specific neighborhoods and areas of central lowa that have significant levels of need across all five elements.

### **UNITED WAY WORKS WITH SCHOOLS**

and partners to improve reading scores and provide wrap-around supportive services to our most vulnerable students.



# ECONOMIC OPPORTUNITY

Central lowans need not only to be self-sufficient, but to be financially stable and have the opportunity to build wealth for their family and future generations.

### **EXTREME POVERTY**

In central Iowa, 4.5% of those who are employed are living in extreme poverty. In certain areas of our community, over 20% of individuals with jobs are living in extreme poverty.

### UNITED WAY SUPPORTS TRAINING

and other resources for people to secure good jobs providing sufficient income and opportunities to build wealth. of employed central lowans are living in extreme poverty.

4.5%

50% of U.S. adults say they put off or skipped some sort of healthcare in the past year because of the cost. United Way advocates for job seekers and employers through programs like Central Iowa Works, which meets unique needs to provide pathways to good employment in highdemand fields, such as healthcare, logistics, and customer service.



# HEALTH & WELL-BEING

Central lowans need not only access to medical care, but access to quality, culturally-appropriate care promoting physical and emotional well-being and improving resilience.

### **UNITED WAY FUNDS PROGRAMS**

addressing healthcare barriers like fees, transportation, health screenings, and more

### **MENTAL HEALTH**

Nearly 1 in 4 of Iowa's eleventh graders said they had seriously contemplated suicide in the last 12 months, and half said they had a plan for how they would carry it out.

### UNITED WAY WORKS WITH LOCAL ORGANIZATIONS

to eliminate barriers and promote physical, social, and emotional wellbeing for central Iowa children, families, and adults. 24% of lowa teens contemplated suicide last year.



# **BIG-PICTURE FOCUS** COMMUNITY-LEVEL IMPACT

### GIVE

United Way combines your contribution with donations from others and invests in proven programs making a real, measurable impact. UnitedWayDM.org/give

## **ADVOCATE**

United Way brings together partners and passionate individuals to advocate for every lowan through policy and regulation changes at the state and local level. UnitedWayDM.org/advocate

## VOLUNTEER

United Way coordinates volunteer activities for thousands of central lowans to support initiatives across our community. Find volunteer opportunities with a variety of community partners at UnitedWayDM.org/volunteer







# Campaign Ideas

## Cayla Nord - Corporate Engagement Manager





# **Campaign Ideas**

Campaign Dates August 29 - September 27

### Grand Prize Dra October 4

All proceeds will be donated to

### KICKOFF PANCAKE BI

Wednesday, Septem

Employees who fill out a pledge of or at the pancake breakfast will breakfast and be entered into

### CAMPAIGN CLOSING CHILI BAR

Friday, October 4 • 11a

### TIERS OF GIVING

#### JACKPOT 20

Buy a United Way T-shirt for \$20 and wear on the first Thursday of each month through 2019.

#### **JACKPOT 52**

Donate \$2 a paycheck and receive a \$6 food credit for 40% off Gift Shop coupon, entry into drawing for prizes, and a United Way T-shirt. This level receives 5 drawing entries.

#### JACKPOT 130

Donate \$5 a paycheck and receive a \$6 food credit for Meadows Market, 40% off Gift Shop coupon, entry into drawing for prizes, and a United Way T-shirt. This level receives 10 drawing entries.

#### JACKPOT 390

Donate \$15 a paycheck and receive parking for 12 months in the South parking lot, a \$6 food credit for 40% off Gift Shop coupon, entry into drawing for prizes, and a United Way T-shirt. This level receives 20 drawing entries.

#### JACKPOT VACATION INCENTIVE

Donate money and get a vacation day to use before 12/31/2020. Maximum buy is 5 days. Vacation incentive days are not eligible for payout upon termination. Part time & seasonal employees are not eligible for vaction incentive.

#### VACATION DONATION LEVELS

Gift Level Vacation Days Earned

Manager	For every \$300	1
Supervisor/ Specialist	For every \$200	1
Front Line	For every \$150	1







# **Campaign Ideas**

2019 AGENDA



### WEEK VEEK

United Way Pledges

Watch your email inbox for a personalized giving link on Monday, Oct. 28. Pledge early in the week Once your team has all pledged, you'll receive a special surprise.

#### Healthiest Department Competition

Help your department take home the win for healthiest team by participating in wellness-centric activities like walking around the Sculpture Park or taking the stairs. Check out the list of eligible activities and check them off as many times as you do them. The department with the highest average number of points per associate wins bragging rights and the satisfaction of leading the department with the lowest number of points in a victory lap around the Sculpture Park.

#### **Participation Raffle** Tickets

Participating in any of the Learning or Wellness Experiences noted in this agenda earns you a raffle ticket for a prize drawing at the happy hour on Friday, Nov. 1.



#### Kickoff

9:15-10 a.m. Multipurpose Room Hear from Kyle Krause, Joyce Pingel, and a representative from United Way of Central lowa about how we can support lowa communities. Pastries provided. Bring your own beverage.

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#### Pie in the Face Fundraiser

L4 and L5 Bistros Want to see Charley Campbell, Mike Clausen, Niki ACEs). DePhillips, Tanner Krause, Erin Kuhl, Joyce Pingel, Reed Rainey, or Walced Wadi, get a pie in the face during happy hour on Nov. 1? Drop a United Way donation in the collection jars in the fourth- or fifth-floor bistros any time before noon on Nov. 1, or CEs by make an online donation using BidPal. The leader who raises the most money gets pied

#### Sign Up for 60 Days of Volunteering

#### 8:30-9:30 a.m.

L4 Bistro United Way Week is a great opportunity to commit ourselves to supporting our community. Let's keep that momentum going by volunteering in our communities in the 60 days following this week Stop by the bistro to sign up to build literacy kits, volunteer at a community closet, make a meal for families at the Ronald McDonald house, and more. Help us reach 60 volunteer hours in the 60 days following United Way Week.

#### Scavenger Hunt

fifth-floor bistro area and get hunting! Each clue will direct you to something in the L1 Plaza or Pappajohn Sculpture Park, while teaching you about the work United Way does in our communities. Turn your completed scavenger hunt sheet in at the front desk by end of day Thursday, Oct. 31, for a chance to





#### Wellness Experience: Yoga

#### 8-8:45 a.m. Pavilion

Strengthen and stretch during a guided yoga session. Make your United Way pledge any time this week to participate. Bring your own yoga mat. Sign up to attend.

#### Learning Experience: Boys & Girls Club

#### 10-11 a.m. 2.04

Hear how youth development organization Boys & Girls Club helps kids and teens achieve academic success, model good character and citizenship, and live healthy lifestyles. Sign up to attend.

#### Trivia Lunch

12-1 p.m. Multipurpose Room Grab a team of four associates and put your trivia knowledge to the test. Participate by donating \$10 or two items from this list per person to Hawthorn Hill

Email Adelaide Daly by Monday, Oct. 28, to sign up-Bring your own lunch

#### UNITED WAY SCAVENGER HUNT

Want to learn more about what United Way of Central Iowa does and enjoy local art? Here's your chance!

HOW to WIN: Guess correctly on all of the clues below and your name will be entered in a prize drawing. Winners will be announced on Friday, Nov. 1

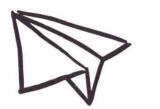
DEADLINE: Submit your completed scavenger hunt form to the front desk by 4 p.m. on Thursday, Oct. 31. Only one entry per associate.

HINTS: One hint is provided next to each photo. No other hints will be given.

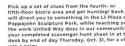


#### 4-4:45 p.m. Multipurpose Room

Build your best paper airplane to compete for farthest distance and longest air time. A \$5 entry fee gets you enough paper to make three airplanes. You can use each airplane one time to compete. The winners of each event will receive a trophy and a \$50 Visa gift card. See your SLT member about participating in the Best Design competition. Feel free to bring your own (adult) beverage.



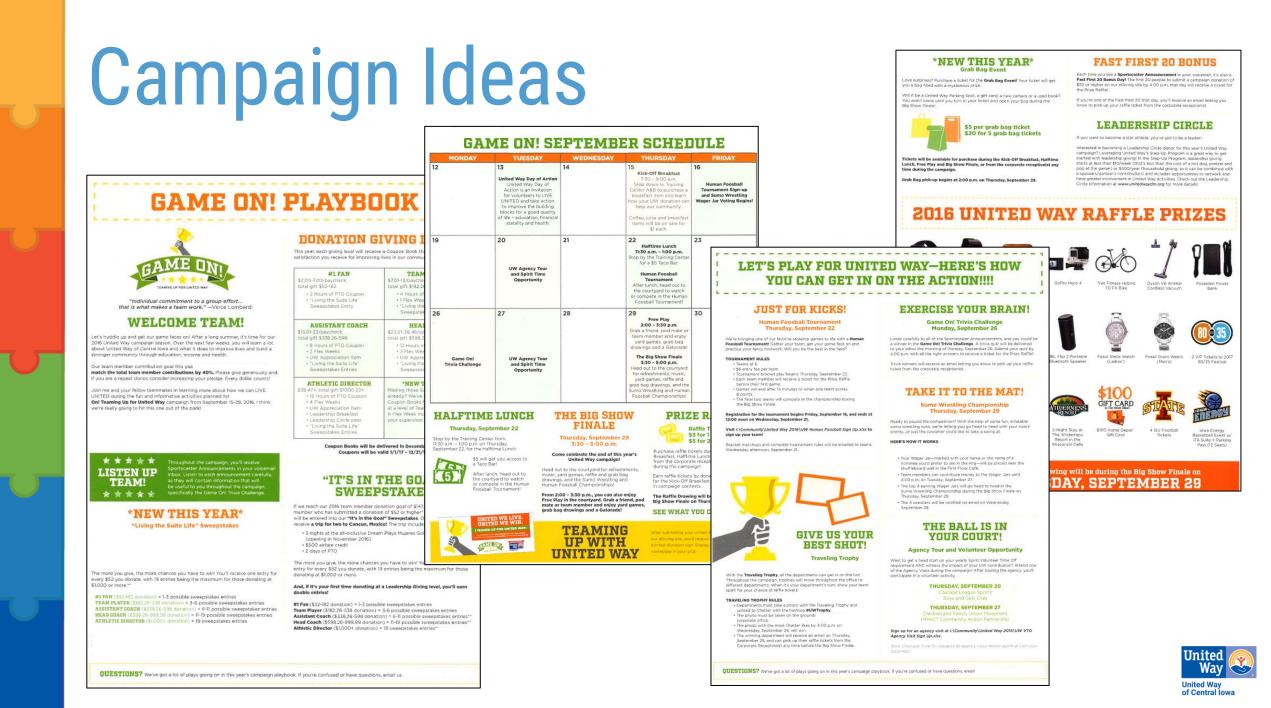








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# Leadership and Affinity Events

**UNITED WAY** 

# UNITED LEAGUE

# **WOMEN UNITED** 20 YEARS OF IMPACT

Become a member. Help us continue making lasting, positive change in Early Childhood Success for years to come.







# Questions?









# Thank You!

